

## MINIMUM PRICING MECHANISM

The minimum pricing mechanism w.e.f. April 1, 2021, for undertaking trusteeship services for issuers of listed debentures shall be as follows:-

| <b>I. Entity Type: Non – PSU Entities</b>          |                        |                    |                        |                    |
|--|------------------------|--------------------|------------------------|--------------------|
| <b>Placement: Public Issue / Private Placement</b> |                        |                    |                        |                    |
| <b>Issue Size (INR)</b>                            | <b>Secured</b>         |                    | <b>Unsecured</b>       |                    |
|  | <b>Acceptance Fees</b> | <b>Annual Fees</b> | <b>Acceptance Fees</b> | <b>Annual Fees</b> |
| <b>≤ 25 Crs</b>                                    | INR 0.75 Lakh          | INR 1.00 Lakh      | INR 0.60 Lakh          | INR 1.00 Lakh      |
| <b>&gt; 25 Crs - ≤ 100 Crs</b>                     | INR 1.00 Lakh          | INR 1.50 Lakh      | INR 0.75 Lakh          | INR 1.00 Lakh      |
| <b>&gt; 100 Crs - ≤ 1500 Crs</b>                   | 0.01%                  | 0.015%             | 0.005%                 | 0.0075%            |
| <b>&gt; 1500 Crs</b>                               | INR 15.00 Lakh         | INR 22.50 Lakh     | INR 7.50 Lakh          | INR 11.25 Lakh     |

| <b>II. Entity Type: PSU Entities</b>               |                        |                    |                        |                    |
|--|------------------------|--------------------|------------------------|--------------------|
| <b>Placement: Public Issue / Private Placement</b> |                        |                    |                        |                    |
| <b>Issue Size (INR)</b>                            | <b>Secured</b>         |                    | <b>Unsecured</b>       |                    |
|  | <b>Acceptance Fees</b> | <b>Annual Fees</b> | <b>Acceptance Fees</b> | <b>Annual Fees</b> |
| <b>≤ 500 Crs</b>                                   | INR 0.75 Lakh          | INR 1.15 Lakh      | INR 0.60 Lakh          | INR 0.75 Lakh      |
| <b>&gt; 500 Crs - ≤ 1500 Crs</b>                   | 0.0075%                | 0.010%             | 0.0035%                | 0.0055%            |
| <b>&gt; 1500 Crs</b>                               | INR 11.00 Lakh         | INR 15.00 Lakh     | INR 5.50 Lakh          | INR 7.5 Lakh       |

### Other Terms & Conditions:

1. In case of multiple securities or securities located across states, complex /structured covenant monitoring etc., additional fee would be levied.
2. Expenses relating to valuation, search, inspection, etc. arranged through external agencies shall be payable on actual basis over and above the aforementioned fees.
3. The above schedule of fees will be excluding applicable taxes and out of pocket expenses.
4. Enforcement Charges: Minimum INR 5,00,000/- plus taxes excluding litigation/other expenses which will be on actual basis.
5. 12%p.a. penal interest shall be applicable if the dues are not paid within 3 months from the date of Invoice.
6. The above indicative minimum fees may vary based on scope of work like nature of securities offered, past history and track record of the company, Credit Rating of the Issuer Company, Tenure of the Issue etc., subject to prior approval of Directors of Beacon Trusteeship Ltd.
7. The fees shown in the above tables & other T&Cs as given above are subject to review from time to time.