

Date: January 09, 2025

To,
Listing Department,
National Stock Exchange of India Limited
Exchange Plaza, C-1 Block G
Bandra Kurla Complex, Bandra (E),
Mumbai- 400051.

Scrip Symbol: BEACON

Sub: Investor Presentation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir /Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015, please find enclosed herewith the Company's business updates showcased through an **"Investor Presentation"** for the Quarter ended December, 2024.

The aforementioned presentation has been uploaded on the company's website at <https://beacontrustee.co.in/>

We request you to take the above on your records.

Thanking You,
Yours faithfully,

FOR BEACON TRUSTEESHIP LIMITED

Pratibha Tripathi
Company Secretary
Membership No.: A68747

BEACON TRUSTEESHIP LIMITED

Registered Office & Corporate Office : 5W, 5th Floor, The Metropolitan, E-Block, Bandra Kurla Complex, Bandra (E), Mumbai - 400 051

Phone : +91 95554 49955 **Email :** contact@beacontrustee.co.in

Website : www.beacontrustee.co.in **CIN :** L74999MH2015PLC271288

**Mumbai | Bengaluru | Ahmedabad | Pune | Kolkata | Chandigarh | Shimla (HP) | Patna | Delhi | Jaipur | Chennai | GIFT IFSC |
Bhopal | Indore | Kochi | Nagpur | Bhubaneswar | Thiruvananthapuram | Lucknow | Hyderabad**



BEACON TRUSTEESHIP LIMITED
India's 1st and only Listed Trustee Company.

INVESTOR PRESENTATION
Q3-FY25





SAFE HARBOUR STATEMENT

This presentation may contain certain forward-looking statements concerning the Company's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward-looking statements.

The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition, economic growth in our markets, ability to attract and retain highly skilled professionals, our ability to manage our operations, government policies and actions, interest and other fiscal costs generally prevailing in the economy.

The Company does not undertake to make any announcement in case any of these forward-looking statements become materially incorrect in future or update any forward-looking statements made from time to time by or on behalf of the Company

BUSINESS UPDATES

AS ON 1ST APRIL TO 31ST DECEMBER 2024

- 01** Cumulative Assets under Administration (AuA) Beacon crosses AuA of **14,59,515 Crs** as on 31st December 2024 v/s **10,09,401 Crs** until 31st March 2024.
- 02** Your company won A total of **583 new assignments** (mandates) on an overall basis (including 242 in the Debenture / Bonds segment) during the said period to act as Trustee.
- 03** PRIME Database A company that covers deals in the various instruments including Debentures / Bonds has ranked us as **4th** Debenture Trustee for no. of Debenture / Bond Issues & **1st** in PSU bond handlings achieved in F.Y. 2025 up to 31st December 2024
- 04** Total New Business Mandates Value **INR 4,50,114 Crs** from 1st April 2024 till 31st December 2024 (Issuance of Debentures/Bonds, Loans, AIF, Securitization & Escrow)
- 05** PSU/Government Sector Mandates (new) **INR 2,86,281 Crs**
- 06** New Corporate Mandates **INR 1,63,883 Crs**
- 07** Business Segment wise

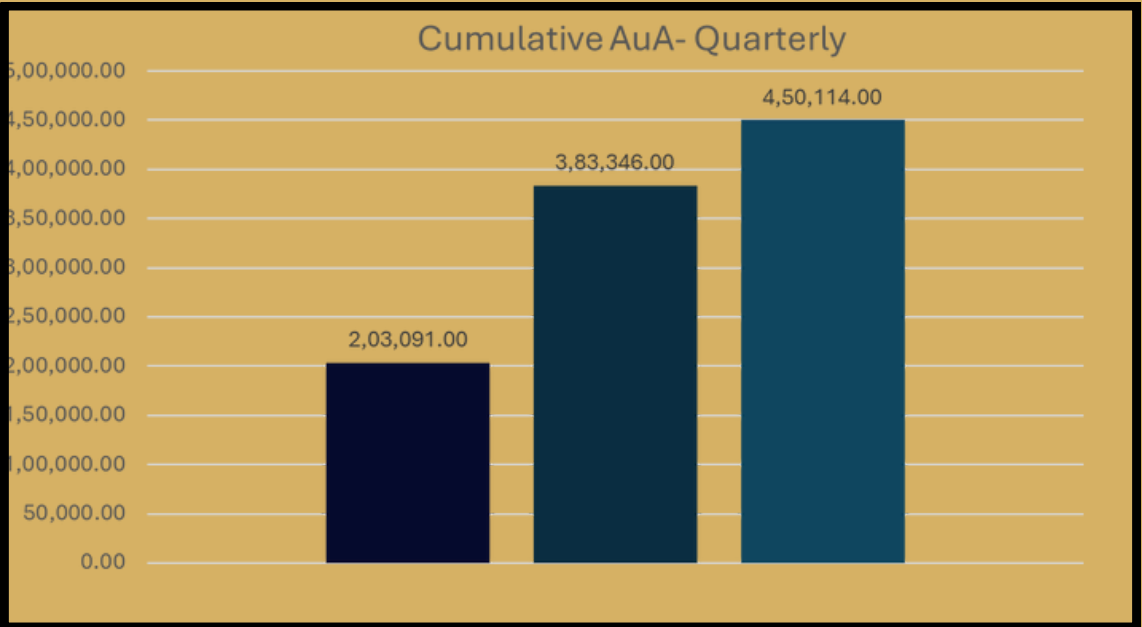
Debenture / Bond Trusteeship	242 mandates worth INR 3,79,288 Crs
Security Trustee	67 mandates worth INR 39,883 Crs
AIF Trustee	38 mandates worth INR 11,360 Crs
Securitization Trustee	142 mandates worth 17,335Crs
Escrow & Other Services	94 new mandates

BUSINESS UPDATES

AS ON 1ST APRIL TO 31ST DECEMBER 2024

01

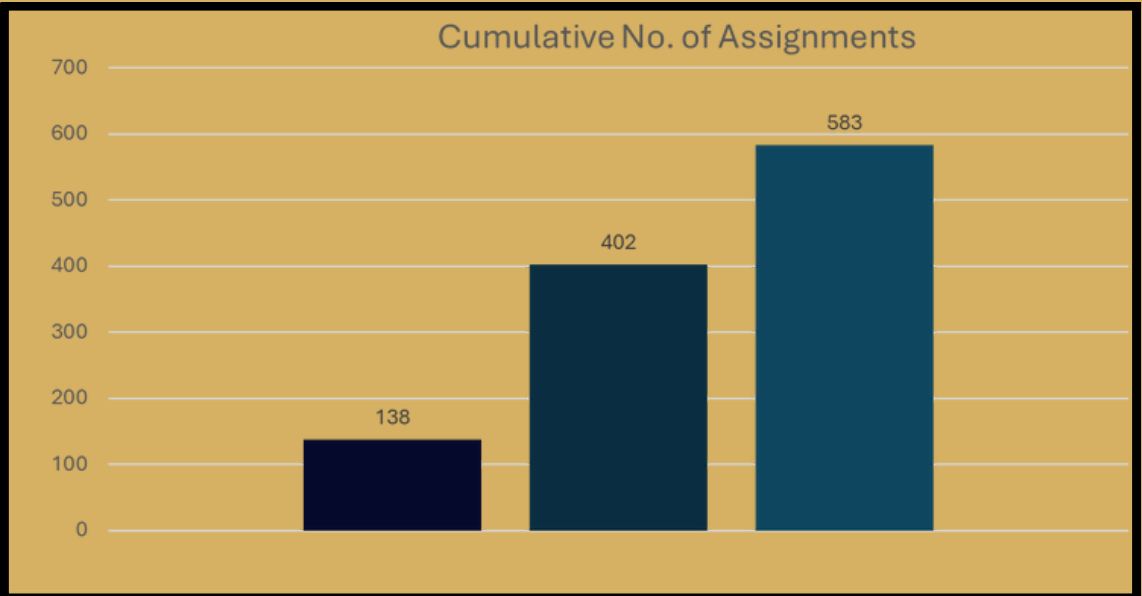
Cumulative AuA as on 31st December 2024



Quarter 1	2,03,091.00 Crs
Quarter 2	3,83,346.00 Crs
Quarter 3	4,50,114.00 Crs

02

Cumulative No of Assignments as on 31st December 2024



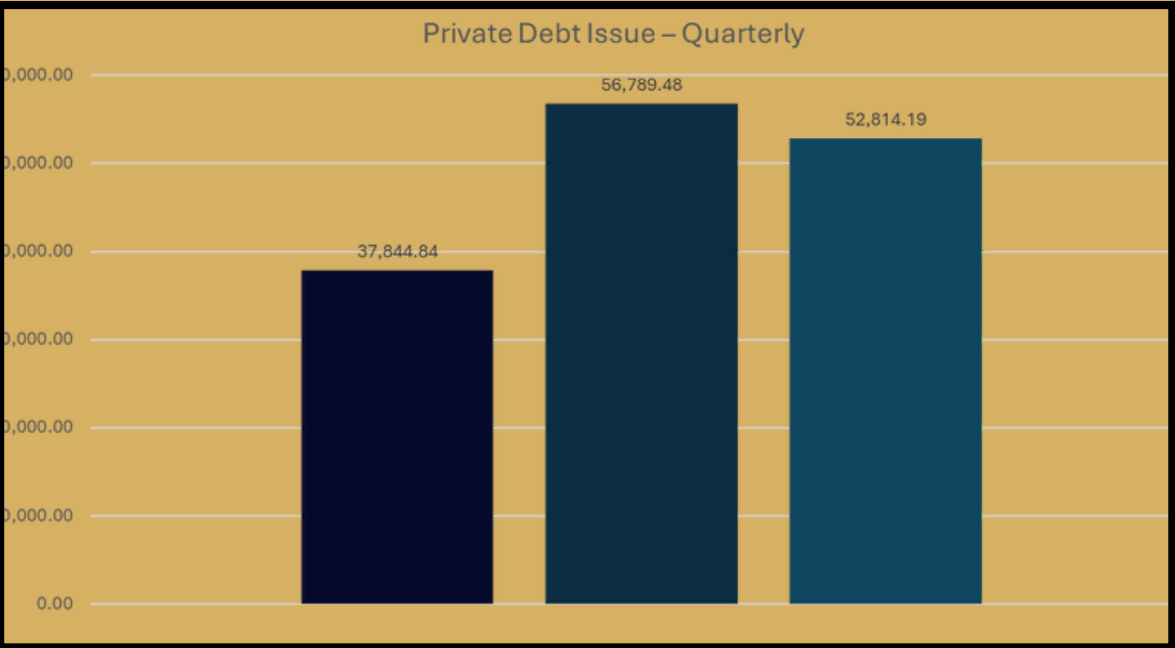
Quarter 1	138
Quarter 2	402
Quarter 3	583

*AuA = Assets Under Administration

BUSINESS UPDATES

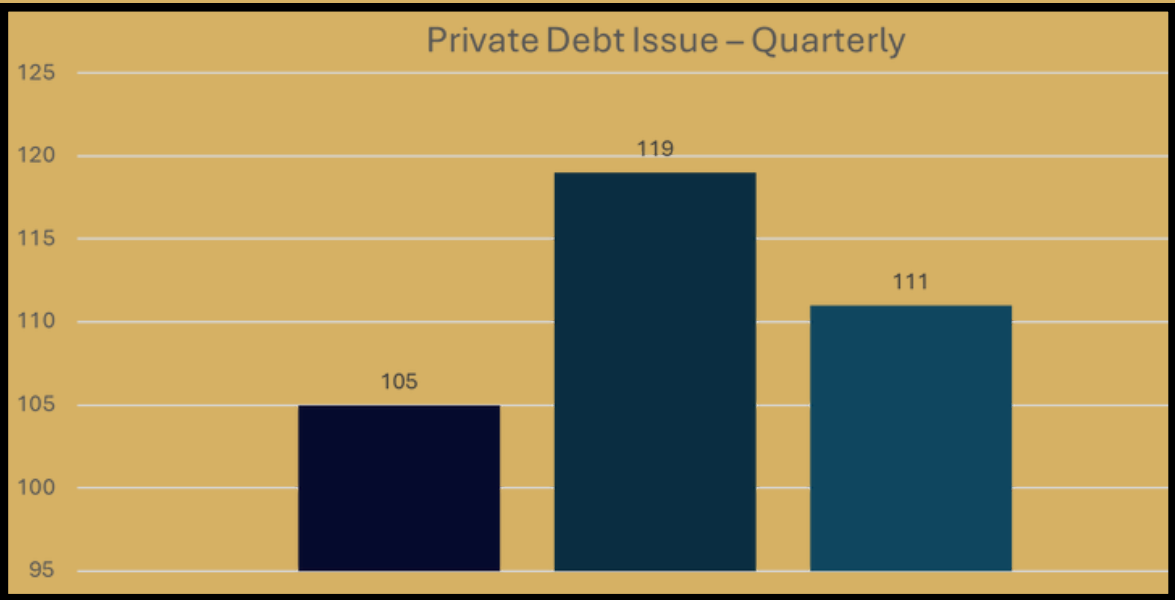
AS ON 1ST APRIL TO 31ST DECEMBER 2024

01 Private Debt issuance of Beacon as per PRIME DATABASE –Quarterly as on 31st December 2024



Quarter 1	37,844.84 Crs
Quarter 2	56,789.48 Crs
Quarter 3	52,814.19 Crs

02 No. of Private Debt issuance of Beacon as per PRIME DATABASE–Quarterly as on 31st December 2024

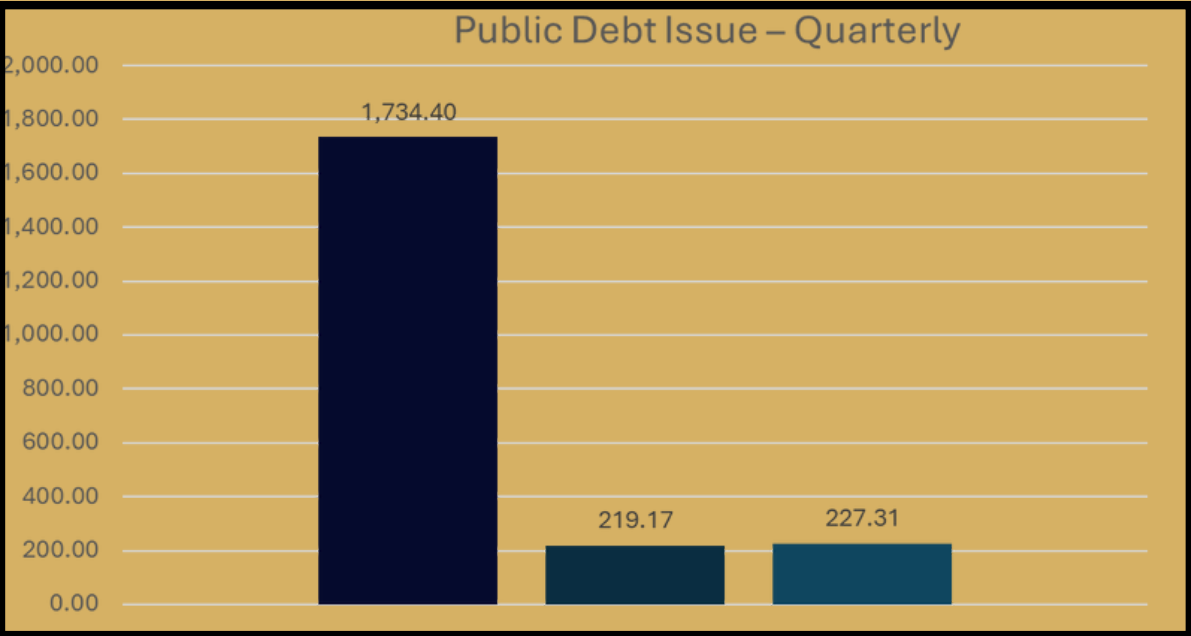


Quarter 1	105
Quarter 2	119
Quarter 3	111

BUSINESS UPDATES

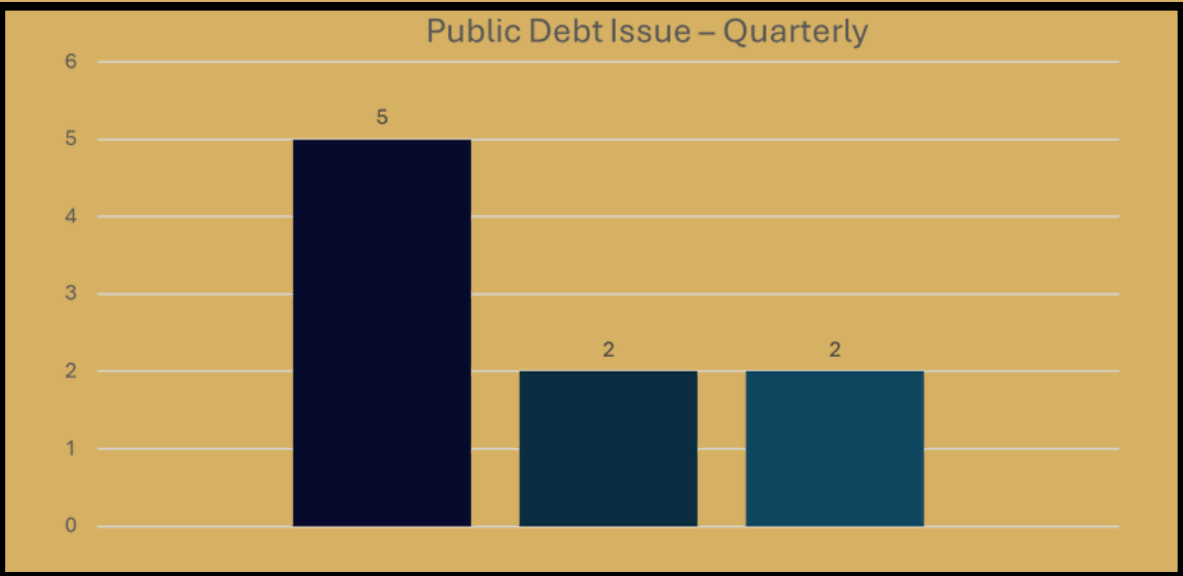
AS ON 1ST APRIL TO 31ST DECEMBER 2024

01 Public Debt issuance of Beacon as per PRIME DATABASE-Quarterly as on 31st December 2024



Quarter 1	1734.40 Crs
Quarter 2	219.17 Crs
Quarter 3	227.31 Crs

02 No. of Public Debt issuance of Beacon as per PRIME DATABASE-Quarterly as on 31st December 2024

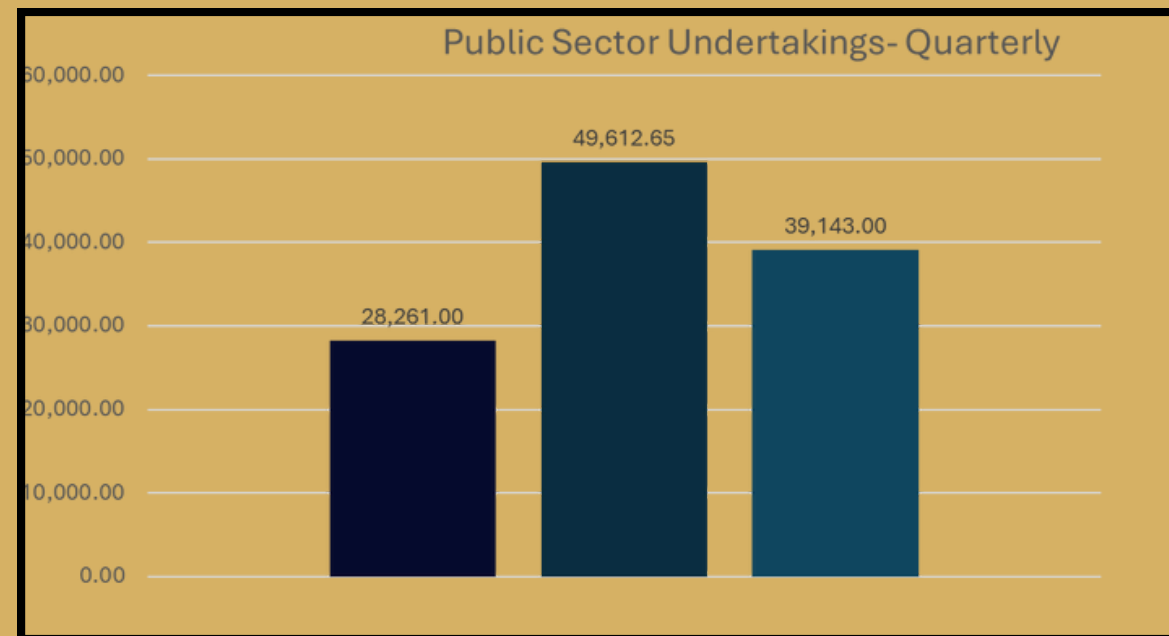


Quarter 1	5
Quarter 2	2
Quarter 3	2

BUSINESS UPDATES

AS ON 1ST APRIL TO 31ST DECEMBER 2024

01 Public Sector Undertakings of Beacon as per PRIME DATABASE-Quarterly as on 31st December 2024

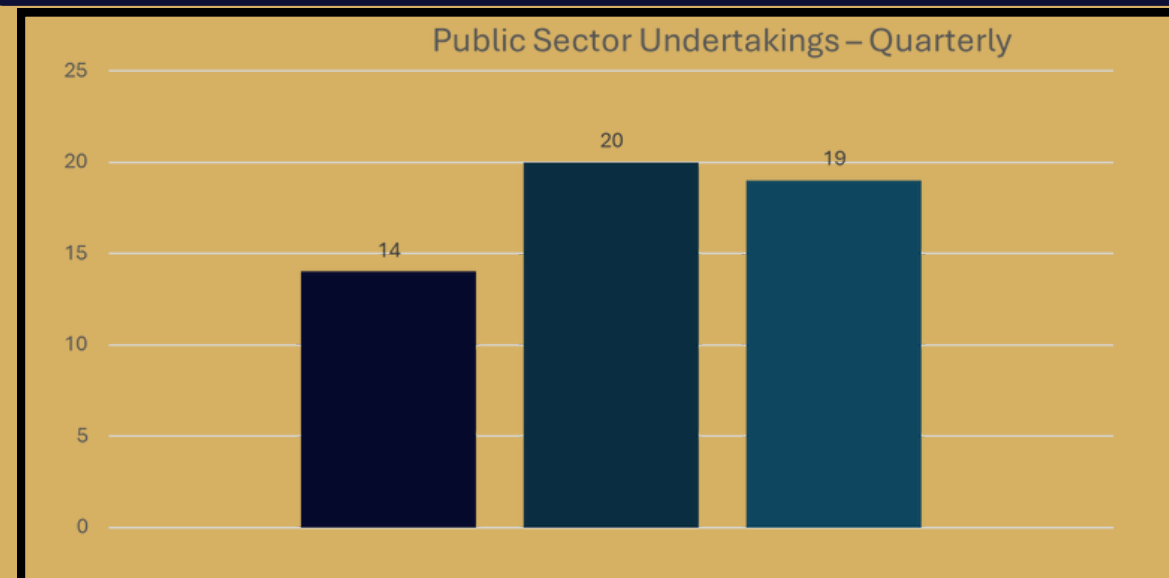


Quarter 1 28,261.00 Crs

Quarter 2 49,612.65 Crs

Quarter 3 39,143.00 Crs

02 No. of Public Sector Undertakings of Beacon as per PRIME DATABASE-Quarterly as on 31st December 2024



Quarter 1 14

Quarter 2 20

Quarter 3 19

BUSINESS UPDATES

AS ON 1ST APRIL TO 31ST DECEMBER 2024

MAJOR wins as Debenture Trustee :

- IRFC Bonds : 50000 Cr
- HUDCO Bonds : 40000 Cr
- India Infrastructure Bonds : 15620 Cr
- Nuclear Power Corp Bonds : 9600 Cr
- Telangana State India Infra Corp Bonds : 5000 Cr
- Indian Oil : 1000 Cr

Securitisation : 40 new assignments totalling 4500 Crs

Other Developments :

- **RTA License** - Application made to SEBI ; Currently under process & formalities. Initial set of 8 employees appointed & Office interiors completed.
- **Technology Investment and Software Developments** : 75% of the Software implemented
- **Mauritius Trustee License** : New local OPCO company formation completed; New local bank account and Application to Mauritius FSC under process
- **Conclusion of Purchase on New Office Premises at Vashi**
- **New Business of Family Trust initiated for Indian Families**
- **BEACON celebrated 9th anniversary of operations**
- **ESG Rating completed by CRIF (SynESGy)**
- **CSR commitments completed for FY24-25 through ANNADA NGO and Prasana Social Welfare Foundation**





THANK YOU

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THANK YOU