

Date: February 24, 2025

To,
The Manager
Listing Department,
National Stock Exchange of India Limited
Exchange Plaza, C-1 Block G
Bandra Kurla Complex, Bandra (E),
Mumbai- 400051.

Scrip Symbol: BEACON

Sub: Investor Presentation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir /Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015, please find enclosed herewith the Company's business updates showcased through an **"Investor Presentation"**.

The same shall also be made available on the website of the Company at <https://beacontrustee.co.in/>

We request you to take the above on your records.

Thanking You,
Yours faithfully,

FOR BEACON TRUSTEESHIP LIMITED

Pratibha Tripathi
Company Secretary
Membership No.: A68747

BEACON TRUSTEESHIP LIMITED

Registered Office & Corporate Office : 5W, 5th Floor, The Metropolitan, E-Block, Bandra Kurla Complex, Bandra (E), Mumbai - 400 051

Phone : +91 95554 49955 **Email :** contact@beacontrustee.co.in

Website : www.beacontrustee.co.in **CIN :** L74999MH2015PLC271288

Mumbai | Bengaluru | Ahmedabad | Pune | Kolkata | Chandigarh | Shimla (HP) | Patna | Delhi | Jaipur | Chennai | GIFT IFSC | Bhopal | Indore | Kochi | Nagpur | Bhubaneswar | Thiruvananthapuram | Lucknow | Hyderabad



BEACON TRUSTEESHIP LIMITED
India's 1st and only Listed Trustee Company.

INVESTOR PRESENTATION
Q4 - 1st January to 20th February 2025





SAFE HARBOUR STATEMENT

This presentation may contain certain forward-looking statements concerning the Company's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward-looking statements.

The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition, economic growth in our markets, ability to attract and retain highly skilled professionals, our ability to manage our operations, government policies and actions, interest and other fiscal costs generally prevailing in the economy.

The Company does not undertake to make any announcement in case any of these forward-looking statements become materially incorrect in future or update any forward-looking statements made from time to time by or on behalf of the Company

BUSINESS UPDATES

AS ON 1ST APRIL TO 20TH FEBRUARY 2025

- 01** Beacon crosses Assets under Administration of **15,08,417 Crs** as on 20th February 2025 v/s **10,09,401 Crs** until 31st March 2024.
- 02** Beacon Trusteeship won a total of **735 new assignments** (mandates) on an overall basis (including 356 in the Debenture / Bonds segment) during the said period to act as Trustee.
- 03** In India Bond Market League Tables, BEACON is now ranked at **4th** as a Debenture Trustee & **1st** in PSU Bond Market Issues for the period 1st April 2024 to 20th Feb 2025.
- 04** **A total of New Business Mandates Value aggregating upto INR 4,99,016 Crs** from 1st April 2024 till 20th February 2025 (Issuance of Debentures/Bonds, Loans, AIF, Securitization & Escrow)
- 05** Beacon Trusteeship won PSU/Government Sector Mandates (new) aggregating upto INR 3,90,121 Crs
- 06** Beacon Trusteeship gained New Corporate Mandates aggregating upto INR 1,08,895Crs

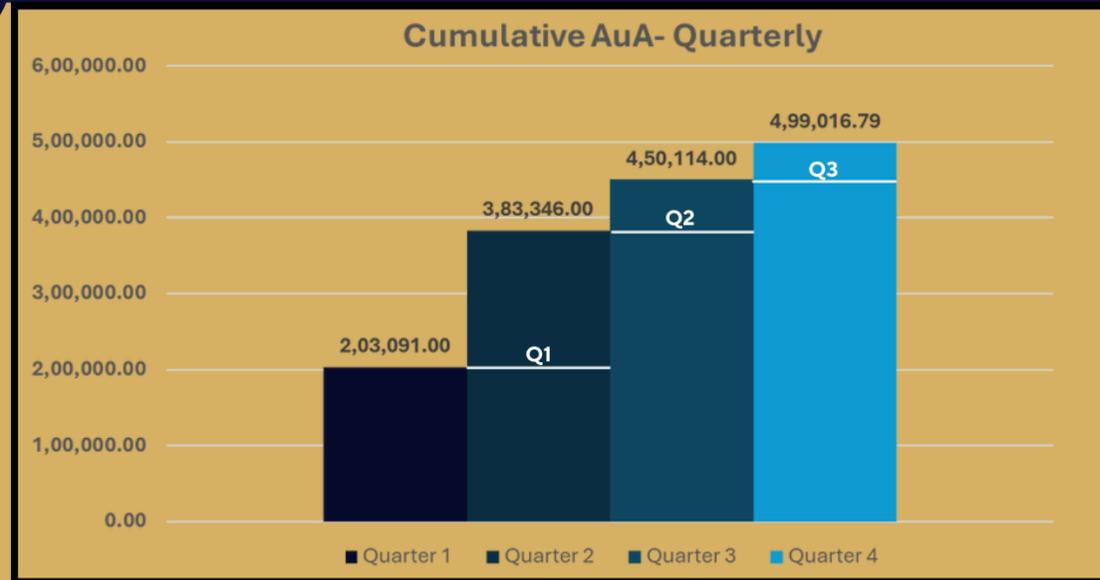
07	Debenture / Bond Trusteeship	356 mandates worth INR 4,14,618 Crs
	Security Trustee	80 mandates worth INR 46,604 Crs
	AIF Trustee	44 mandates worth INR 12,390 Crs
	Securitization Trustee	153 mandates worth INR 18,072Crs
	Escrow & Other Services	102 mandates worth INR 7,331 Crs

BUSINESS UPDATES

AS ON 1ST APRIL TO 20TH FEBRUARY 2025

01

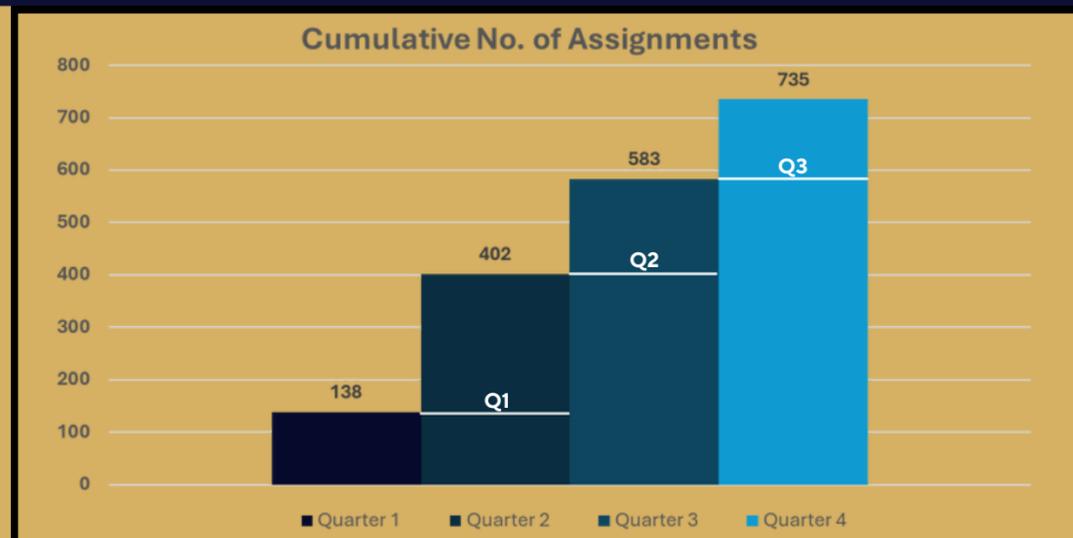
Cumulative AuA as on 20th February 2025



Quarter 1	2,03,091.00 Crs
Quarter 2	3,83,346.00 Crs
Quarter 3	4,50,114.00 Crs
Quarter 4	4,99,016.79 Crs

02

Cumulative No of Assignments as on 20th February 2025



Quarter 1	138
Quarter 2	402
Quarter 3	583
Quarter 4	735

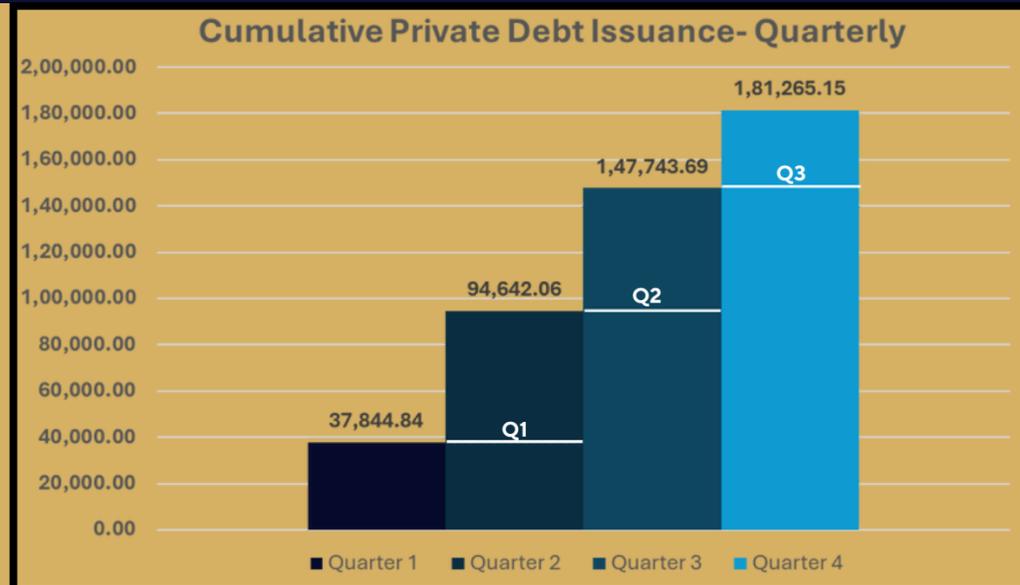
*AuA = Assets Under Administration

BUSINESS UPDATES

AS ON 1ST APRIL TO 20TH FEBRUARY 2025

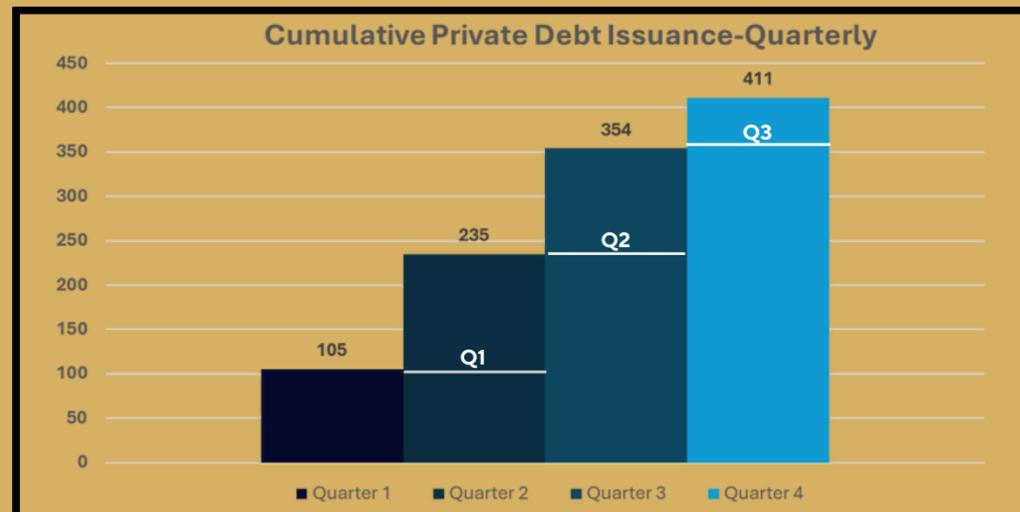


01 Private Debt issuance of Beacon as per PRIME DATABASE –Quarterly as on 20th February 2025



Quarter 1	37,844.84 Crs
Quarter 2	94,642.06 Crs
Quarter 3	1,47,743.69 Crs
Quarter 4	1,81,265.15 Crs

02 No. of Private Debt issuance of Beacon as per PRIME DATABASE–Quarterly as on 20th February 2025



Quarter 1	105
Quarter 2	235
Quarter 3	354
Quarter 4	411

BUSINESS UPDATES

AS ON 1ST APRIL TO 20TH FEBRUARY 2025



01 Public Debt issuance of Beacon as per PRIME DATABASE-Quarterly as on 20th February 2025

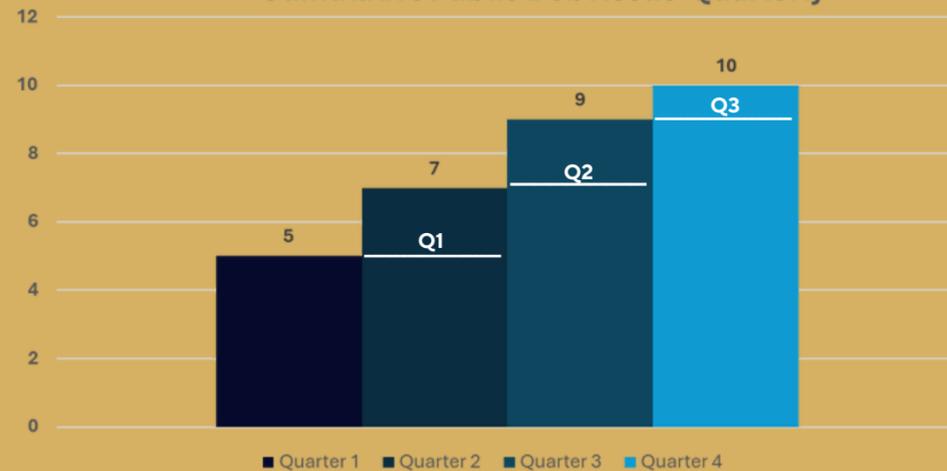
Cumulative Public Debt Issue-Quarterly



Quarter 1	1,734.40 Crs
Quarter 2	1,953.57 Crs
Quarter 3	2,180.88 Crs
Quarter 4	2,372.96 Crs

02 No. of Public Debt issuance of Beacon as per PRIME DATABASE-Quarterly as on 20th February 2025

Cumulative Public Debt Issue-Quarterly



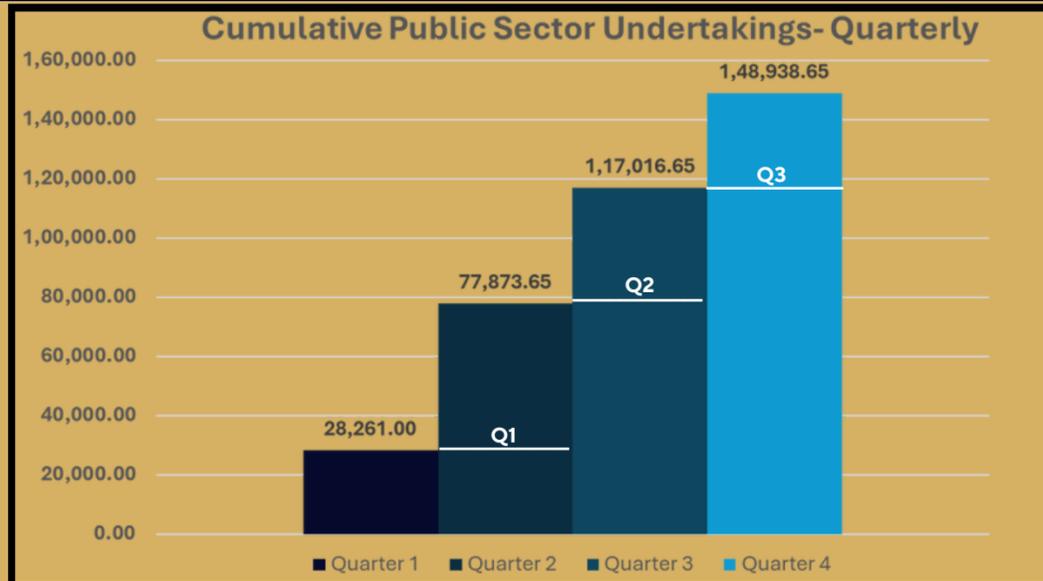
Quarter 1	5
Quarter 2	7
Quarter 3	9
Quarter 4	10

BUSINESS UPDATES

AS ON 1ST APRIL TO 20TH FEBRUARY 2024

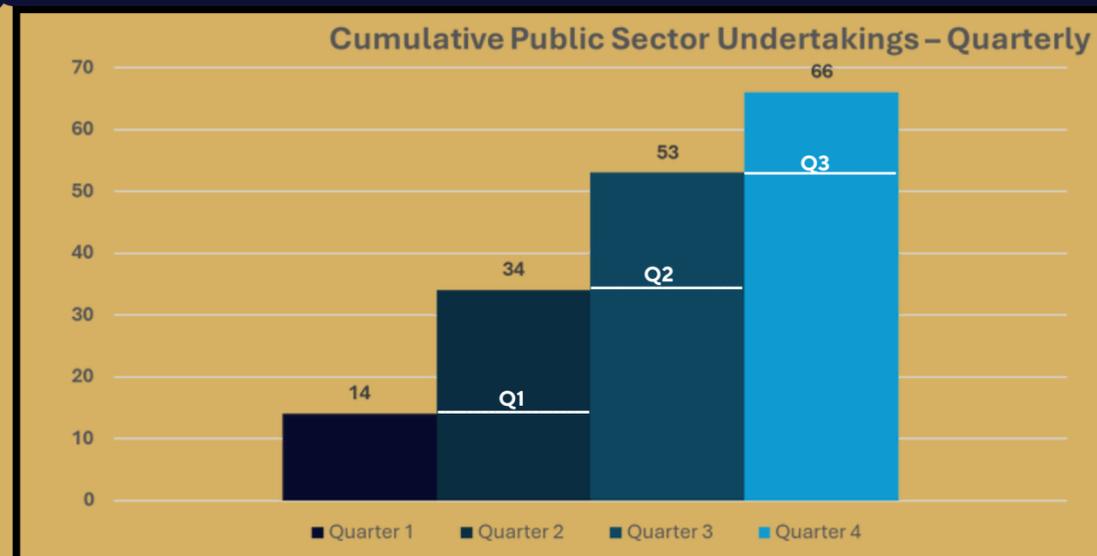


01 Public Sector Undertakings of Beacon as per PRIME DATABASE-Quarterly as on 20th February 2025



Quarter 1	28,261.00 Crs
Quarter 2	77,873.65 Crs
Quarter 3	1,17,016.65 Crs
Quarter 4	1,48,938.65 Crs

02 No. of Public Sector Undertakings of Beacon as per PRIME DATABASE-Quarterly as on 20th February 2025



Quarter 1	14
Quarter 2	34
Quarter 3	53
Quarter 4	66

BUSINESS UPDATES -1

AS ON 1ST JANUARY TO 20TH FEBRUARY 2025

MAJOR WINS:

DEBENTURE TRUSTEE BUSINESS :

- Rural Electrification : 11,620 Crs
- Power Finance Corporation : 10,785 Crs
- National Housing Bank Bonds : 5,000 Crs
- Canara Bank Tier II Bonds : 4,000 Crs
- India Infrastructure Bonds : 1040 Crs
- HUDCO Bonds : 3,000 Crs
- IRFC Bonds : 3,000 Crs
- IREDA Bonds : 1300 Crs
- Greater Chennai Municipal Corp : 200 Crs
- Raipur Municipal Corp : 200 Crs
- AGRA Municipal : 50 Crs
- Varanasi Municipal Corp : 50 Crs
- Prayagraj Municipal Corp : 50 Crs

SECURITY TRUSTEE : 13 New Assignments totalling 6585 Crs

SECURITISATION TRUSTEE : 10 New Assignments totalling 700 Crs

AIF TRUSTEE : 7 New Assignments totalling 1030 Crs

ESCROW TRUSTEE : 3 New Assignments



BUSINESS UPDATES-2

AS ON 1ST JANUARY TO 20TH FEBRUARY 2025

Other Developments :

- **RTA License** - Granted RTA license by SEBI. Application made to NSDL & CDSL for MPLS approval & employee training, to commence operations.
- **DEPOSITORY PARTICIPANT License** : Currently under preparation for SEBI Application .
- **SINGAPORE** : Application made to ACRA, Singapore for incorporation of 100% subsidiary, Beacon Fiduciaries Pte Ltd
- **MAURITIUS** : New local OPCO company formation completed; New local bank account and Application to Mauritius FSC under process, Beacon Fiduciary Services Mauritius Ltd
- **Technology Investment and Software Developments** : 85% of the Software implemented





THANK YOU

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**THANK
YOU**



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