

**Date: February 24, 2025**

**To,**  
**The Manager**  
**Listing Department,**  
**National Stock Exchange of India Limited**  
Exchange Plaza, C-1 Block G  
Bandra Kurla Complex, Bandra (E),  
Mumbai- 400051.

**Scrip Symbol: BEACON**

**Sub: Investor Presentation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.**

Dear Sir /Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015, please find enclosed herewith the Company's business updates showcased through an **"Investor Presentation"**.

The same shall also be made available on the website of the Company at <https://beacontrustee.co.in/>

We request you to take the above on your records.

Thanking You,  
Yours faithfully,

**FOR BEACON TRUSTEESHIP LIMITED**

Pratibha Tripathi  
Company Secretary  
Membership No.: A68747

---

**BEACON TRUSTEESHIP LIMITED**

**Registered Office & Corporate Office :** 5W, 5th Floor, The Metropolitan, E-Block, Bandra Kurla Complex, Bandra (E), Mumbai - 400 051

**Phone :** +91 95554 49955 **Email :** [contact@beacontrustee.co.in](mailto:contact@beacontrustee.co.in)

**Website :** [www.beacontrustee.co.in](http://www.beacontrustee.co.in) **CIN :** L74999MH2015PLC271288

**Mumbai | Bengaluru | Ahmedabad | Pune | Kolkata | Chandigarh | Shimla (HP) | Patna | Delhi | Jaipur | Chennai | GIFT IFSC |  
Bhopal | Indore | Kochi | Nagpur | Bhubaneswar | Thiruvananthapuram | Lucknow | Hyderabad**



**BEACON TRUSTEESHIP LIMITED**  
India's 1st and only Listed Trustee Company.

**INVESTOR PRESENTATION**  
Q4 - 1st January to 20th February 2025





# SAFE HARBOUR STATEMENT

This presentation may contain certain forward-looking statements concerning the Company's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward-looking statements.

The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition, economic growth in our markets, ability to attract and retain highly skilled professionals, our ability to manage our operations, government policies and actions, interest and other fiscal costs generally prevailing in the economy.

The Company does not undertake to make any announcement in case any of these forward-looking statements become materially incorrect in future or update any forward-looking statements made from time to time by or on behalf of the Company



# BUSINESS UPDATES

## AS ON 1ST APRIL TO 20TH FEBRUARY 2025

- 01 Beacon crosses Assets under Administration of **15,08,417 Crs** as on 20th February 2025 v/s **10,09,401 Crs** until 31st March 2024.
- 02 Beacon Trusteeship won a total of **735 new assignments** (mandates) on an overall basis (including 356 in the Debenture / Bonds segment) during the said period to act as Trustee.
- 03 In India Bond Market League Tables, BEACON is now ranked at **4th** as a Debenture Trustee & **1st** in PSU Bond Market Issues for the period 1st April 2024 to 20th Feb 2025.
- 04 **A total of New Business Mandates Value aggregating upto INR 4,99,016 Crs** from 1st April 2024 till 20th February 2025 (Issuance of Debentures/Bonds, Loans, AIF, Securitization & Escrow)
- 05 Beacon Trusteeship won PSU/Government Sector Mandates (new) aggregating upto INR 3,90,121 Crs
- 06 Beacon Trusteeship gained New Corporate Mandates aggregating upto INR 1,08,895Crs

07	<b>Debenture / Bond Trusteeship</b>	<b>356 mandates worth INR 4,14,618 Crs</b>
	<b>Security Trustee</b>	<b>80 mandates worth INR 46,604 Crs</b>
	<b>AIF Trustee</b>	<b>44 mandates worth INR 12,390 Crs</b>
	<b>Securitization Trustee</b>	<b>153 mandates worth INR 18,072Crs</b>
	<b>Escrow &amp; Other Services</b>	<b>102 mandates worth INR 7,331 Crs</b>

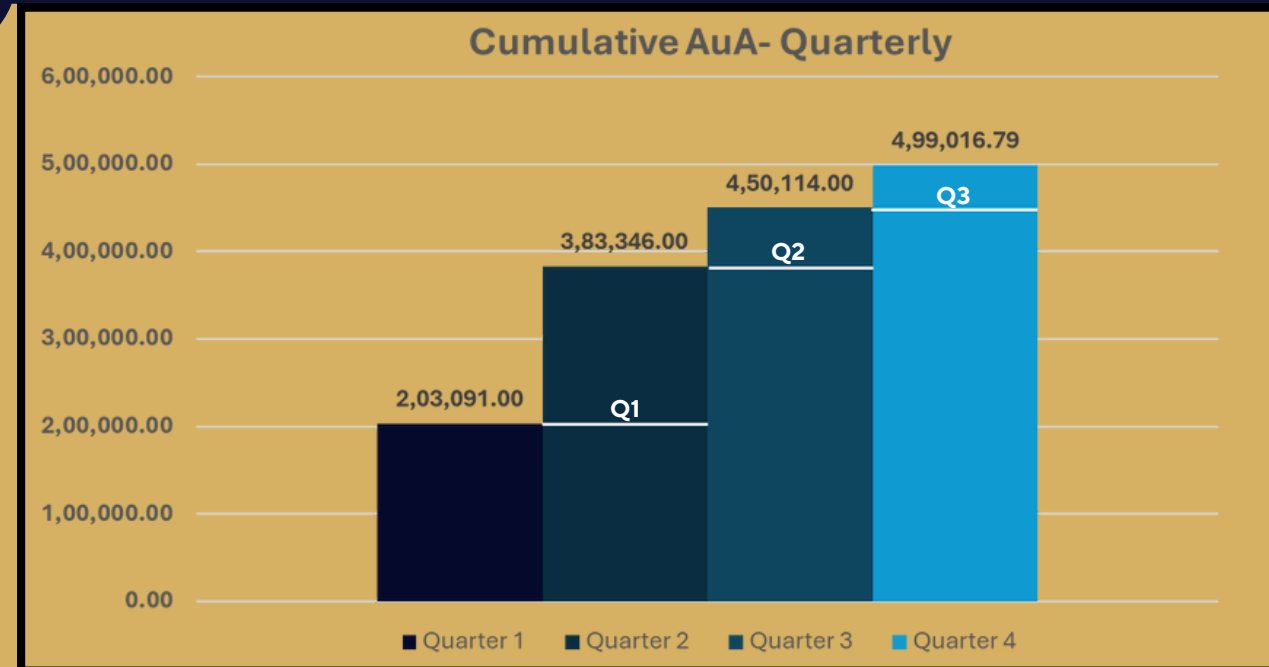


# BUSINESS UPDATES

AS ON 1ST APRIL TO 20TH FEBRUARY 2025

01

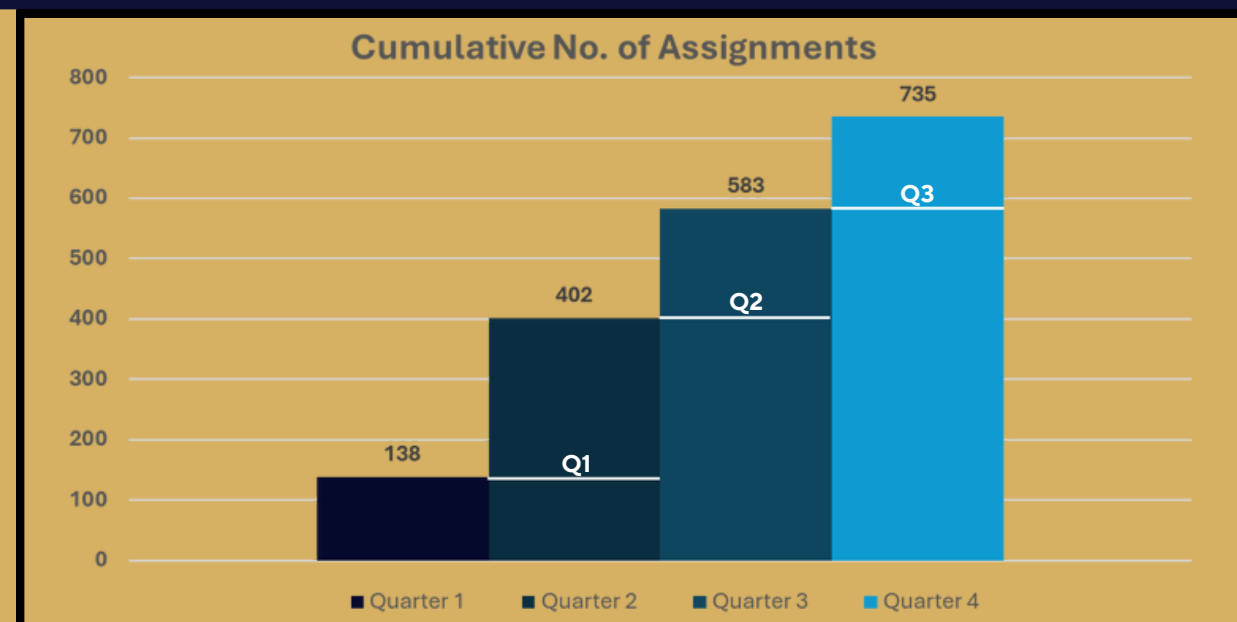
## Cumulative AuA as on 20th February 2025



Quarter 1	2,03,091.00 Crs
Quarter 2	3,83,346.00 Crs
Quarter 3	4,50,114.00 Crs
Quarter 4	4,99,016.79 Crs

02

## Cumulative No of Assignments as on 20th February 2025



Quarter 1	138
Quarter 2	402
Quarter 3	583
Quarter 4	735

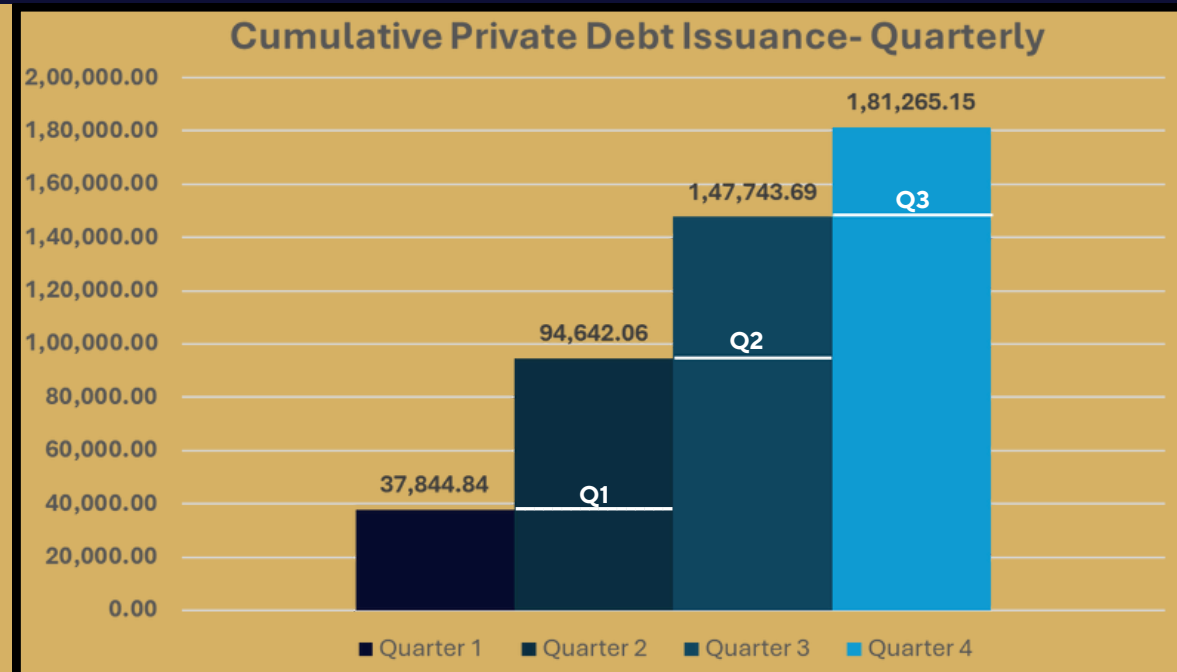
\*AuA = Assets Under Administration



# BUSINESS UPDATES

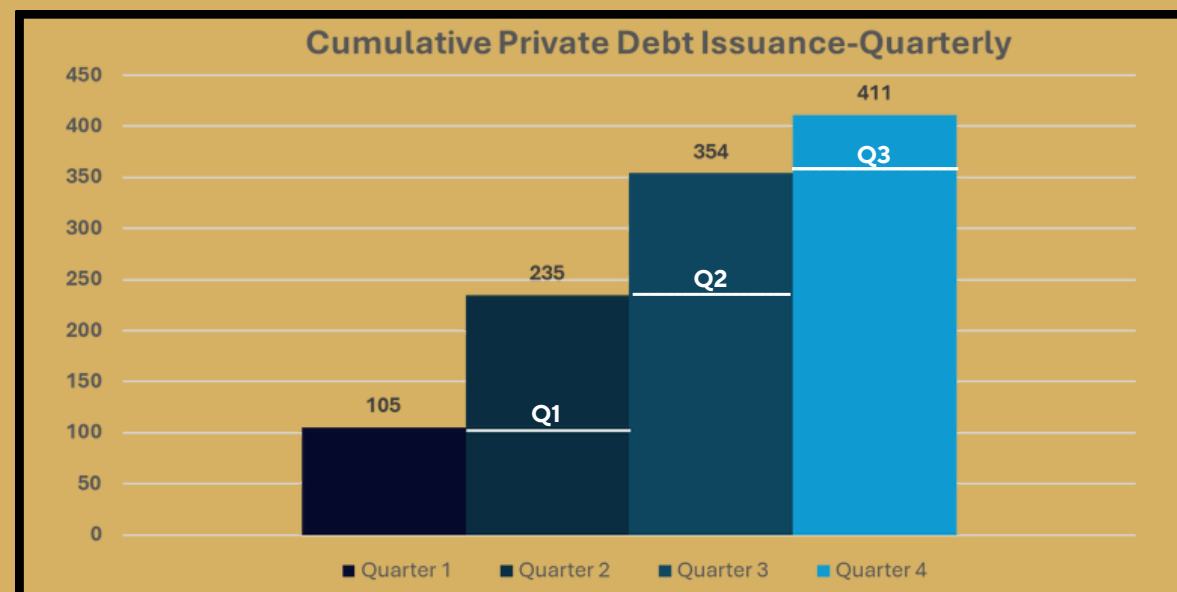
AS ON 1ST APRIL TO 20TH FEBRUARY 2025

## 01 Private Debt issuance of Beacon as per PRIME DATABASE –Quarterly as on 20th February 2025



Quarter 1	37,844.84 Crs
Quarter 2	94,642.06 Crs
Quarter 3	1,47,743.69 Crs
Quarter 4	1,81,265.15 Crs

## 02 No. of Private Debt issuance of Beacon as per PRIME DATABASE–Quarterly as on 20th February 2025



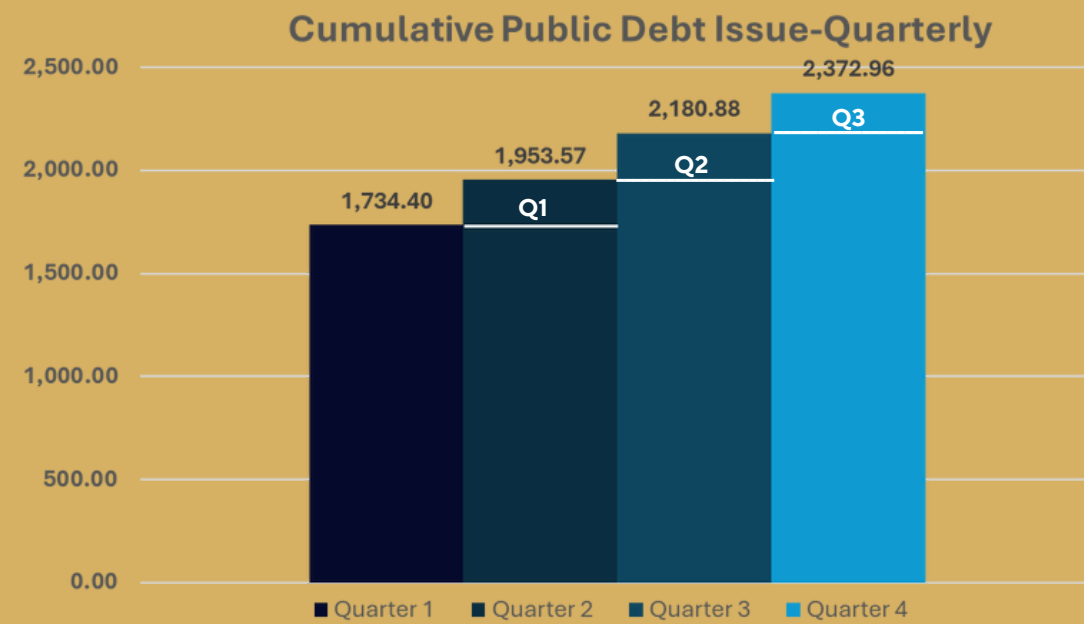
Quarter 1	105
Quarter 2	235
Quarter 3	354
Quarter 4	411



# BUSINESS UPDATES

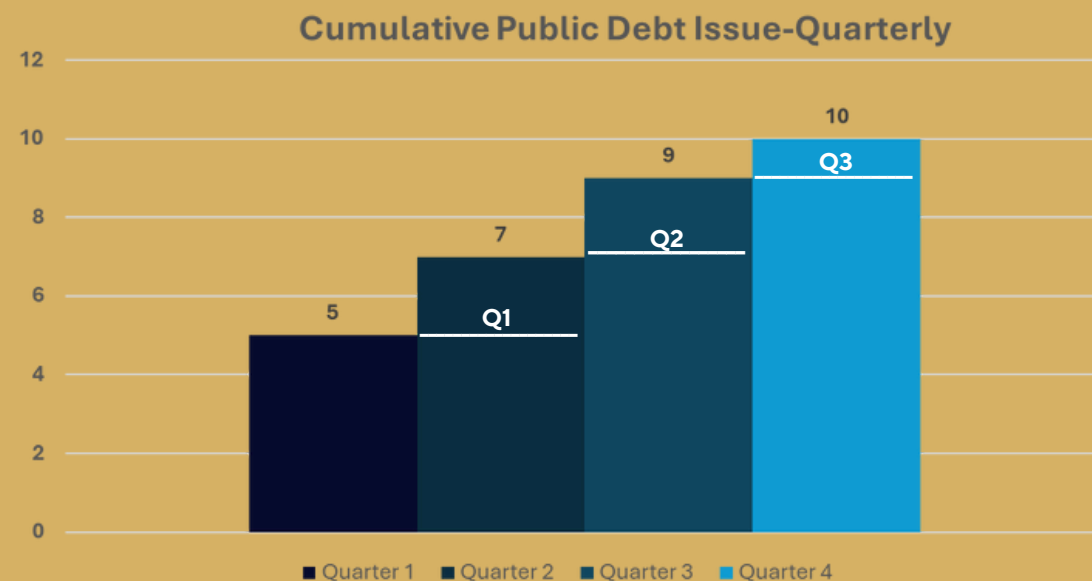
AS ON 1ST APRIL TO 20TH FEBRUARY 2025

## 01 Public Debt issuance of Beacon as per PRIME DATABASE-Quarterly as on 20th February 2025



Quarter 1	1,734.40 Crs
Quarter 2	1,953.57 Crs
Quarter 3	2,180.88 Crs
Quarter 4	2,372.96 Crs

## 02 No. of Public Debt issuance of Beacon as per PRIME DATABASE-Quarterly as on 20th February 2025



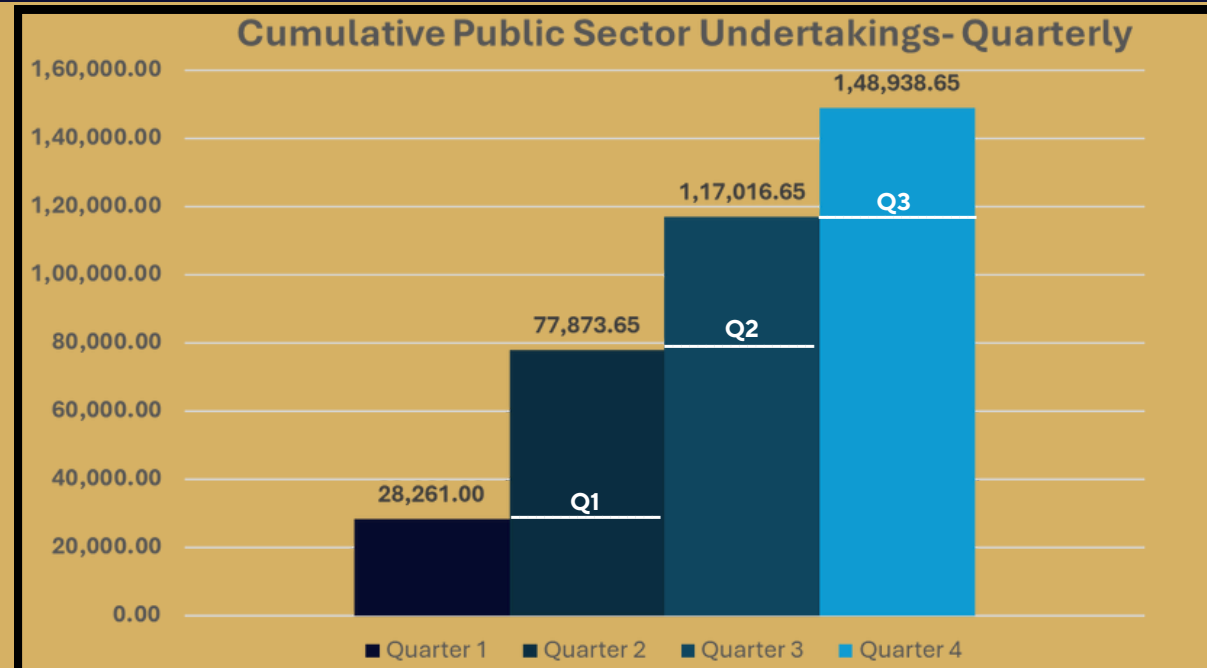
Quarter 1	5
Quarter 2	7
Quarter 3	9
Quarter 4	10



# BUSINESS UPDATES

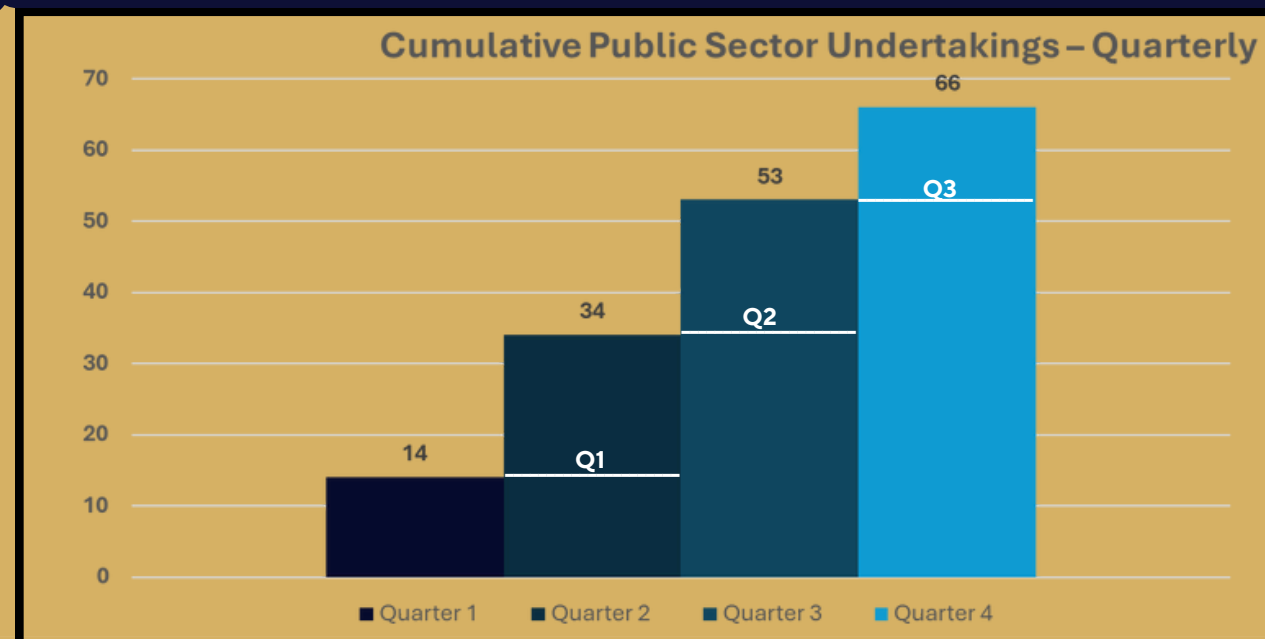
AS ON 1ST APRIL TO 20TH FEBRUARY 2024

## 01 Public Sector Undertakings of Beacon as per PRIME DATABASE-Quarterly as on 20th February 2025



Quarter 1	28,261.00 Crs
Quarter 2	77,873.65 Crs
Quarter 3	1,17,016.65 Crs
Quarter 4	1,48,938.65 Crs

## 02 No. of Public Sector Undertakings of Beacon as per PRIME DATABASE-Quarterly as on 20th February 2025



Quarter 1	14
Quarter 2	34
Quarter 3	53
Quarter 4	66



# BUSINESS UPDATES -1

AS ON 1ST JANUARY TO 20TH FEBRUARY 2025

## MAJOR WINS:

### DEBENTURE TRUSTEE BUSINESS :

- Rural Electrification : 11,620 Crs
- Power Finance Corporation : 10,785 Crs
- National Housing Bank Bonds : 5,000 Crs
- Canara Bank Tier II Bonds : 4,000 Crs
- India Infrastructure Bonds : 1040 Crs
- HUDCO Bonds : 3,000 Crs
- IRFC Bonds : 3,000 Crs
- IREDA Bonds : 1300 Crs
- Greater Chennai Municipal Corp : 200 Crs
- Raipur Municipal Corp : 200 Crs
- AGRA Municipal : 50 Crs
- Varanasi Municipal Corp : 50 Crs
- Prayagraj Municipal Corp : 50 Crs

**SECURITY TRUSTEE :** 13 New Assignments totalling 6585 Crs

**SECURITISATION TRUSTEE :** 10 New Assignments totalling 700 Crs

**AIF TRUSTEE :** 7 New Assignments totalling 1030 Crs

**ESCROW TRUSTEE :** 3 New Assignments





# BUSINESS UPDATES-2

AS ON 1ST JANUARY TO 20TH FEBRUARY 2025

## Other Developments :

- **RTA License** - Granted RTA license by SEBI. Application made to NSDL & CDSL for MPLS approval & employee training, to commence operations.
- **DEPOSITORY PARTICIPANT License** : Currently under preparation for SEBI Application .
- **SINGAPORE** : Application made to ACRA, Singapore for incorporation of 100% subsidiary, Beacon Fiduciaries Pte Ltd
- **MAURITIUS** : New local OPCO company formation completed; New local bank account and Application to Mauritius FSC under process, Beacon Fiduciary Services Mauritius Ltd
- **Technology Investment and Software Developments** : 85% of the Software implemented







# THANK YOU

## Phone

+91 95554 49955

## Email

[contact@beacontrustee.co.in](mailto:contact@beacontrustee.co.in)

## Website

[www.beacontrustee.co.in](http://www.beacontrustee.co.in)



Himanshu Jain  
+91 89051 81853

Abhishek Bhutra  
+91 80006 85556

 [ir@finportal.in](mailto:ir@finportal.in)



# THANK YOU