

Leading Corporate Trusteeship

Beacon Trusteeship Limited pioneers as India's first and only listed trustee in the emerging financial sector of a growing economy



Pratapsingh Nathani, Chairman and Managing Director
Beacon Trusteeship Limited

In the last two decades, there has been a substantial growth in the corporate trusteeship industry in India, mostly due to the development of debt markets and the requirement for regulated supervision of financial instruments such as bonds and debentures.

Pratapsingh Nathani has over 25 years of experience in the banking and financial services sector and was associated with various multinationals. His deep understanding of the market and experience have helped him identify a gap in the market for a private trustee dedicated to meeting investors' needs and raising service standards. This led to the establishment of Beacon Trusteeship in 2016.

The company is focused on catering to the rising demand for expert trusteeship services and has become a market leader in the management of bonds, debentures, loans, securitisations, and AIFs. In a rapidly changing financial world, the firm's position is crucial in guaranteeing adherence to the Securities and Exchange Board of India (SEBI) regulatory framework and protecting investor interests.

Commitment to Excellence

Beacon Trusteeship Limited is a prominent player in the corporate trusteeship sector in India. Nathani's commitment to excellence, dedication to service quality that meets global standards, and compliance in serving investors' needs have positioned Beacon Trusteeship Limited as India's first and only listed trustee! Today, the company is the most preferred trustee, offering responsible and productive fiduciary services and providing effective solutions tailored to their clients' needs.

The U.S., U.K., and Singapore are leaders in this space, driven by robust regulatory frameworks and financial innovation. In India, the rise of corporate trusteeship is largely due to SEBI's efforts to regulate and protect investors in a growing debt market. SEBI plays a pivotal role in regulating corporate trusteeship in the country, ensuring that trustees act in the best interests of bondholders and investors. Regulatory changes over the years have impacted the evolving landscape for trustee businesses. Nathani focusses on the emerging investment opportunities

in the Indian real estate market and appreciates the role of regulatory efforts by SEBI and RBI to ensure market stability and compliance.

Tech-based Solutions

Beacon Trusteeship's innovative use of technology to comply with SEBI regulations is what distinguishes it in the market that it operates in. The company implements cutting-edge digital technologies in the areas of securitisation, covenant monitoring, bond and debenture transactions, and AIF administration. By enabling real-time tracking of financial performance, compliance, and risk assessment, these platforms help issuers fulfil their commitments to investors. The company has invested significantly in its fintech platform, prioritising privacy and utilising advanced technology like Amazon Web Services. The company's digital solutions guarantee timely reporting to investors and regulators, streamline processes, and reduce the manual rate of errors. This boosts investor confidence in India's bond markets while enhancing operational efficiency.